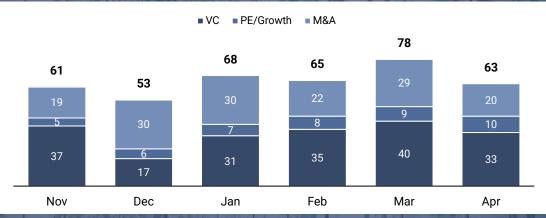


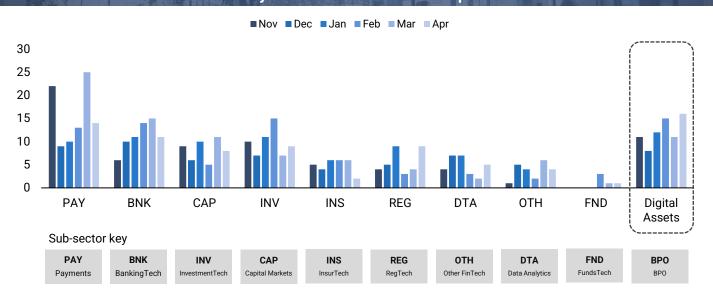
- During April NovitasFTCL tracked 63 transactions, comprising 20 strategic acquisitions, 10 PE / Growth investments and 33 VC rounds. Payments attracted the most deals with 14, followed by BankingTech with 11 and InvestmentTech and RegTech with 9 each. 16 transactions involved Digital Assets.
- In Payments, the EPI furthered their ambition to create a pan-European A2A payment platform with two strategic acquisitions: iDeal, the Netherlands A2A payment platform that has largely displaced cards, and Payconiq, the omnichannel A2A payment provider. Italian cash withdrawal and payment platform Bancomat raised €100m from FSI, and UK based mobile payment platform TerraPay raised \$100m of equity and debt in a Series B round led by the IFC.
- In RegTech, Kaizen Reporting acquired Red Deer, a provider of integrated compliance solutions for

- surveillance and research workflows. Decision intelligence vendor Quantexa raised a \$129m Series E led by GIC, and KYC/AML provider Fourthline raised another €50m led by existing investor Finch Capital. In the venture space, communications surveillance platform VoxSmart secured \$12m from existing investors including Toscafund.
- In InsurTech, UK based pay-per-mile insurance platform By Miles was acquired by Direct Line (deal terms were undisclosed), and Capitola, the Al-based commercial insurance marketplace from Israel raised \$15.6m in a Series A round led by Munich RE Ventures.
- Notable mention in April is Deutsche Boerse's announced €3.9bn bid to acquire SimCorp, a Danish investment management software company. The deal is subject to regulatory approval and is expected to close in the third quarter of 2023.

## Deals by category: 6 months to Apr 2023



# Deals by sub-sector: 6 months to Apr 2023



Note: Transactions cover strategically significant deals or transactions where enterprise value / capital raised are disclosed above €5m. Dotted boxes around subsector classifications denote transactions that include digital assets technology such as crypto or DeFi

Source: PitchBook and company filings / press releases





	// // // // !/ !	Strategic Acquisitions	# 1 g		
Acquirer	Target	Description	Country	Amount (€m)	Sector
ENGINEERING	illimity (Source Code)	Bank for Italian small and medium- sized enterprises		56	BNK
By	bankly	Consumer loan comparison platform		N/D	BNK
SaveLend Group	<b>lundr</b> <b>way</b> " (P2P Business)	Operator of online financial platform based in Aarhus, Denmark		N/D	CAP
POCKET Bitroin into your Packet	<b>kipi.</b> bi	Online exchange for bitcoin and other digital currencies	+	N/D	(CAP)
QUANTUM <b>ECONOMICS</b>	contract the second sec	Crypto vault aggregation platform		N/D	(CAP)
Delta Capita	SETL (Ledger Tech)	Institutional payment & settlements infrastructure based on blockchain		N/D	(CAP)
III Energy Aspects	INAS	Research firm providing quantitative strategies for energy markets	+	N/D	DTA
@ aiera	COLUMBA	Corporate events data, earnings releases & investor presentations		N/D	DTA
inversis	(Depository and Custody)	Custody and wealth management platform		N/D	FND
DirectLine Group	By <u>Miles</u> .	Pay-by-mile car insurance platform		N/D	INS
platform <b>one</b>	(e) gaudi	Financial management products and services		N/D	INV
NORDTECH	AKRIBI PRANCAIN	Financial software for real estate, VA and energy companies		N/D	ОТН
wsd	solvians	Web applications for the financial services		N/D	ОТН
acorns	<mark>%</mark> henry	Kid's money management platform		N/D	PAY
tandem	Ισορ	Digital platform to keep track of expenses and manage payments		N/D	PAY
CAXTON	nimbl	Mobile application and prepaid payment solutions		N/D	PAY
episson	DEAL	Payment gateway platform		N/D	PAY
<b>epi</b>	payconiq	Online digital payment application		N/D	PAY
<b>tas</b>	<b>/</b> M mitopit	Software applications for finance, insurance and cybersecurity		N/D	PAY
KAIZEN' REPORTING	<b>→</b> RED DEER	Financial risk management & compliance platform		N/D	REG

		Private Equity & Growth Equity	# 1		
Selected Investor(s)	Target	Description	Country	Amount (€m)	Sector
<b>₩GIC</b> +8	quantexa	Entity resolution and network analytics technology		120	REG
<b>⇒</b> FSI	<b>BANCOMAT</b> SpA	Electronic payment and collections circuits		100	PAY





		Private Equity & Growth Equity	AII S		
Selected Investor(s)	Target	Description	Country	Amount (€m)	Sector
<b>(1)</b> IFC +4	terrapay	Cross-border real-time mobile payments platform		94 (Incl. debt)	PAY
rtp global +3	<b>y</b> yonder	Credit cards for people with no credit history	(Ir	71 ncl. 50m debt)	PAY
Asset Management	<b>♦</b> factris	Flexible invoice financing platform		50	BNK
FINCH CAPITAL	Fourthline	Governance, risk management, and compliance (GRC) software		50	REG
verdane	Verified	AML, KYC and authentication workflow platform	#	31	REG
≫ ACCELERASIA	lpa_	Software to optimize processes and regulatory compliance		N/D	CAP
Phoenix Equity Partners	4most	Regulatory, credit risk analytics and actuarial consulting and software		N/D	DTA
<b>&gt;&gt;&gt;</b> ACCELERASIA	proov	Biometric facial verification technology		N/D	REG

		// Venture Capital	1 2		
Selected Investor(s)	Target	Description	Country	Amount (€m)	Sector
Not Disclosed	НОКОРО	Platform providing B2B digital credit & BNPL solutions		42	PAY
N Portage +5	⇔ mooncard	Expenses payment system for entrepreneurs & employees		37	PAY
SBI Holdings +2	₹zodia custoby	Cryptocurrency custody platform		33	(INV)
Crowdfunding	SwissBorg	Cyber bank and wealth management platform	+	21	(CAP)
PANTERA +8	M^ZERO LABS_	Decentralized infrastructure for digital asset value transfer		21	(INV)
♠ NORDSTAR +1	Fintech Farm 🦄	Financial technology to set up a digital bank in emerging markets		20	BNK
BBVA +1	veri-das	Client identification and authentication systems	<b>188</b>	15	REG
Munich RE (	capitola	Al-based commercial insurance marketplace	\$	14	INS
PayPal Ventures +7	Finanzguru	Online financial assistant		13	BNK
LEFT LANE +1	E E E E E E E E E E E E E E E E E E E	Pricing intelligence software	<b>\$</b>	12	DTA
TOSCAFUND	<b>V</b> V <b>ox</b> Smart	Communications surveillance platform		11	REG
<b>DWF</b> LABS	Alchemy Pay	Cryptocurrency payment technology		9	(PAY)
⇔ Bitget	iiiifetch.ai	Decentralized tools to build smart infrastructure		9	(OTH)
Allianz X +4 We build companies	WAYHOME	Property agency for people to own houses without a mortgage		9	BNK





	// Venture Capital	# 1 B		
Target	Description	Country	Amount (€m)	Sector
√, acre	Cloud-based mortgage management software with blockchain technology		8	(BNK)
Next Gate Tech	Cloud-based platform to create new technologies for asset management		8	INV
TRIVER	API platform for small enterprises to receive money on credit		8	BNK
F Floodlight	Fintech platform for e-commerce entrepreneurs		6	PAY
Kashet	Crypto-based digital banking and payments solutions		6	(BNK)
DOOG	Digital interface designed to manage due diligence information		6	INV
☐ Tembo	Online residential mortgage platform		6	BNK
ALCHEMIX	Self-repaying decentralised loan platform	+	N/D	(BNK)
▼Virtune	Crypto indexing platform	-	N/D	(CAP)
N=XTMAEXETS	Trading platform		N/D	CAP
Ginoa.io	Al-technology to revolutionize the NFT market		N/D	(DTA)
St RAND	Digital savings & investment accounts	- <b>(10)</b>	N/D	(INV)
KiteEdge	Advanced search engine tool for asset managers		N/D	INV
unit*	Savings platform to improve investing and spending behaviour		N/D	INV
<b>⊘</b> nalo	Financial advisory platform to manage, secure, and boost capital		N/D	INV
Sortter	Crypto exchange & broker comparison platform	+	N/D	(OTH)
<b>S</b> weep	Automation platform offering payment and expense management		N/D	PAY
Corsound	Voice-to-face recognition for authentication and fraud detection	*	N/D	REG
monimove monimove	Digital supply chain & trade finance platform with blockchain technology		N/D	(REG)
	Next Gate Tech  TRIVER  F Floodlight  Kashet  DOOG  Tembo   ALCHEMIX  ▼Virtune  Ginoa.io  RAND  KiteEdge  unit  Onalo  Sortter  Sweep	Target  Description  Cloud-based mortgage management software with blockchain technology  Cloud-based platform to create new technologies for asset management  API platform for small enterprises to receive money on credit  Fintech platform for e-commerce entrepreneurs  Kashet  Crypto-based digital banking and payments solutions  Digital interface designed to manage due diligence information  □ Tembo  Online residential mortgage platform  Self-repaying decentralised loan platform  Crypto indexing platform  Trading platform  Cinoa.io  Al-technology to revolutionize the NFT market  Digital savings & investment accounts  KiteEdge  Advanced search engine tool for asset managers  Unit  Savings platform to improve investing and spending behaviour  Financial advisory platform to manage, secure, and boost capital  Crypto exchange & broker comparison platform  Automation platform offering payment and expense management  Voice-to-face recognition for authentication and fraud detection  Digital supply chain & trade finance	Target Description Country  Cloud-based mortgage management software with blockchain technology  Cloud-based platform to create new technologies for asset management receive money on credit  Fintech platform for small enterprises to receive money on credit  Fintech platform for e-commerce entrepreneurs  Crypto-based digital banking and payments solutions  DOOf: Digital interface designed to manage due diligence information  Tembo Online residential mortgage platform  Crypto indexing platform  Virtune Crypto indexing platform  Ginoa.io Al-technology to revolutionize the NFT market  Digital savings & investment accounts  KiteEdge  Advanced search engine tool for asset managers  Unit⁴ Savings platform to improve investing and spending behaviour  Financial advisory platform to manage, secure, and boost capital  Sortter Crypto exchange & broker comparison platform  Voice-to-face recognition for authentication and fraud detection	Target Description Country Amount (€m)  (A acre) Cloud-based mortgage management software with blockchain technology  Cloud-based platform to create new technologies for asset management  API platform for small enterprises to receive money on credit  Finoadlight Fintech platform for e-commerce entrepreneurs  Crypto-based digital banking and payments solutions  Crypto-based digital banking and payments solutions  DOOſ- Digital interface designed to manage due diligence information  Tembo Online residential mortgage platform  Self-repaying decentralised loan platform  Virtune Crypto indexing platform  N/D  Ginoa.io Al-technology to revolutionize the NFT market  NFT market  N/D  Digital savings & investment accounts  Advanced search engine tool for asset managers  Unit Savings platform to improve investing and spending behaviour  Planto  Financial advisory platform N/D  Sortter Crypto exchange & broker comparison platform  Automation platform offering payment and expense management  N/D  Vice-to-face recognition for authentication and fraud detection  N/D





# **NOVITASFTCL HIGHLIGHTS**



the art of fund business

on its sale to







### RegTech



on its sale to





2022



### **Capital Markets**



on its sale to



2021



### RegTech



on its strategic partnership with





2021



### **FundsTech**



on its majority investment





2021







on its acquisition of



2021



### **FundsTech**



Restructuring and



2020



**Payments** 



on its sale to





2020



**Data Analytics** 



on its acquisition of

LIKEZERO



2020





Credential from prior firm

RegTech



on its sale to

# **Bloomberg**



2019







lpa\_

RegTech

on its sale to

2020

**Capital Markets** 

**RSRCHXCHANGE** 

on its sale to

Liquidnet ~~

2019

MOTIVE PARTNERS





debt-funded MBO



**Downing** 

**Banking Technology** 

K Funding Xchange

on its growth capital raise

2019

Credential from prior firm Investment

**Technology** 

**MOBIUS** on its sale to

Phoenix Equity Partners

2019



Gresham House

VENTURES

Credential from prior firm

**Banking Technology** 











Credential from prior firm

**Capital Markets** 







**EURONEXT** 



2018



### InsurTech

















## **Payments**









on its sale to



2018

## Credential from prior firm **FundsTech**





# **Capital Markets**



on its \$28m growth capital raise



NEX 2018



IGHT ROADS





# **NOVITASFTCL HIGHLIGHTS**

### // About Us

- Based in London, NovitasFTCL focuses on clients in the UK and European markets, and maintains relationships globally, particularly in the US
- Provides clients with extensive industry knowledge, long standing industry contacts and the ability to execute complex and often cross-border transactions
- Over 80 years of combined experience in the FinTech sector and provides M&A and capital raising advisory services
- The company's partners have advised and completed over 175 European transactions with global acquirers and investors

## // Team Members



Alexis Thieriet
Managing Partner

E: athieriet@novitasftcl.com
M: +44 7771 597 889



John Gilligan
Managing Partner
E: jgilligan@novitasftcl.com
M: +44 7768 875 960



Bruce McIntyre
Managing Partner
E: bmcintyre@novitasftcl.com
M: +44 7760 227 865



Joe Singer
Director
E: jsinger@novitasftcl.com
M: +44 7714 210 579



Peter Banyai
Associate
E: pbanyai@novitasftcl.com
M: +44 7926 676 046

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